



Retail Lead (Vaughan Mills)

at StickerYou

Toronto, Ontario

About StickerYou

StickerYou is a leading global e-commerce company for custom die-cut products such as stickers, labels, decals, temporary tattoos and more. Our proprietary platform infuses automation technology and creativity to empower anyone to make the best custom products in any size, shape and quantity. Business and consumers can make their marketing, packaging, décor or personal expression professional grade. We believe in the enormous power of customization. We are a smart, creative, and passionate group dedicated to hiring and growing the most talented and engaged workforce in our Toronto Head Office and our retail locations across Canada. We are a global company utilizing software and advanced digital manufacturing proudly making custom products locally. We make what matters stick.

Retail Growth

While online e-commerce is growing both for readymade products and even more so for custom products, we believe omni-channel retailing (combining online with bricks and mortar locations) is where the future is. Our groundbreaking physical retail store concepts such as "The World's Largest Sticker Store" and StickerYou Pop-Ups that are expanding in shopping malls across the country will play an important part in the next phase of our growth.

The Position

The Retail Lead will be responsible for facilitating operational excellence for StickerYou's newly launched Vaughan Mills kiosk. This person will facilitate and lead the kiosk's daily operations, the kiosk staff and technology strategies to support our ability to optimize sales.

We're looking for someone who can bring a mix of entrepreneurial zeal, operational know-how and the ability to lead and inspire this growing team.

What we're looking for:

- 3+ years of work experience in a retail or customer service role
- At least 1-2 years working in a retail management/lead role
- Flexible to work evening shifts and weekends
- Experience in high-volume retail environments.
- A deep understanding of managing store/kiosk daily operations
- Strong work ethic capable of working within a team or independently

- Excellent communication skills with a natural ability to engage customer and understand their needs/interests
- A talent for inspiring strong team performance and operational excellence
- Self-motivated and driven to succeed.
- Ability to deal with ambiguity and adapt quickly to change.
- Ability to understand sales reports and metrics to ensure performance targets are being met
- And most importantly...a genuine passion for the power of Stickers!!

Who you are:

- Upbeat, optimistic, passionate and friendly.
- Empathetic listener with a genuine desire to engage with people and help them achieve
- Team player with strong time management skills and flexibility to adapt to our evolving retail operation
- A genuine love of all things stickers!!

Reasons to work at StickerYou:

- High-growth hybrid print/technology company
- Strong leadership team
- Company-wide positive energy that's infectious - people enjoy coming to work every day!
- Fast-changing environment with ample learning and growth opportunities
- Support growth and help expand a global Canadian brand
- Strong corporate vision to serve a large variety of small and medium sized businesses in many segments and help make small companies more successful
- 100% Canadian company with ALL of our products made locally
- Cutting edge e-commerce and customization technology
- Fun work atmosphere including Beer Fridays, Goal Hitting Pizza Days, etc.

If you're interested in applying for this position, please send your resume to careers@stickeryou.com